

Telluride Night Flights Enplaned Passenger Impact

<u>Airline</u>	<u>Aircraft</u>	<u>Seats P/Flt</u>	<u>Low LF%</u>	<u>Low Sold</u>	<u>High LF%</u>	<u>High Sold</u>	<u>Winter Ops</u>	<u>Summer Ops</u>	<u>Low Winter Sold</u>	<u>Low Summer Sold</u>	<u>High Winter Sold</u>	<u>High Summer Sold</u>
Great Lakes	B1900	19	45%	8.55	55%	10.45	115	95	983.25	812.25	1201.75	992.75
USAir	Dash 8	37	50%	18.50	70%	25.9	115	95	2127.5	1757.5	2978.5	2460.5
United	Q400	74	50%	37.00	65%	48.1	115	95	4255	3515	5531.5	4569.5
Other	328	30	50%	15.00	75%	22.5	115	95	1725	1425	2587.5	2137.5

Overnight Great Lakes 115 Winter Operations + 95 Summer Operations = 210 total operations
 From 1796 winter/summer sold seats to 2195 passenger sold seats

Estimated Yearly Economic Impact: From: \$1,474,875 Winter \$1,218,375 Summer **\$2,693,250 Total Year**

Overnight USAir 115 Winter Operations + 95 Summer Operations = 210 total operations
 From 3885 winter/summer sold seats to 5439 sold passenger seats

Estimated Yearly Economic Impact: From: \$3,191,250 Winter \$2,636,250 Summer **\$5,827,500 Total Year**

Overnight United Q400 115 Winter Operations + 95 Summer Operations = 210 total operations
 From 7770 winter/summer sold seats to 10101 sold passenger seats

Estimated Yearly Economic Impact: From: \$6,382,500 Winter \$5,272,500 Summer **\$11,655,000 Total Year**

Other 328 115 Winter Operations + 95 Summer Operations = 210 total operations
 From 3150 winter/summer sold seats to 4725 sold passenger seats

Estimated Yearly Economic Impact: From: \$2,587,500 Winter \$2,137,500 Summer **\$4,725,000 Total Year**

Likely Near Term Scenario:

One to Five Years

(2) Maximum Night operations from 210 to 365 nights a year

Great Lakes or United/Other to Denver would be (1) of the operations

USAirways - Likely 95 summer operations would be the other night operations

*USAirways would likely keep winter operations during the daytime

2 After Dark Operations from Commercial Scheduled flights would be the maximum expected